

Appendix 8

Format for Mandatory Disclosure 2012-13

Mandatory Disclosure updated on	01.02.2013
10.1 AICTE File No.	Western/1-708814122/2012/EOA/Corrigendum-1
Date & Period of last approval	Date: 03.09.2012 (2012-13)
10.1 AICTE File No. for Dual degree	F.No. Western/1-708814122/2012/EOA
Date & Period of last approval	Date: 07.09.2012 (2012-13 for Dual Degree)
10.2 Name of the Institution	PRIN. L. N.WELINGKAR INSTITUTE OF MANAGEMENT DEVELOPMENT & RESEARCH
Address of the Institution	Lakhamsi Napoo Road, Opp. Matunga Gymkhana Near Matunga CR Rly Stn., Matunga (E),
City & Pin Code	Mumbai 400019
State / UT	Maharashtra
Longitude & Latitude	Longitude 72° 54' E Latitude 18° 55' N
Phone number with STD code	022-24105332
FAX number with STD code	022-24105585
Office hours at the Institution	11 am to 7 pm.
Academic hours at the Institution	8 am to 6 pm.
Email	director@welingkar.org
Website	www.welingkar.org
Nearest Railway Station(dist in Km)	Matunga CR (0.2 km) / Dadar (1 km)
Nearest Airport (dist in Km)	Chhatrapati Shivaji Terminus Domestic Airport (18 Km)

10.3 Type of Institution	Govt / Govt aided / University Dept / Deemed Univ / ☒ Private-Self Financed
Category (1) of the Institution	☒ Non Minority / Minority -specify minority : NA
Category (2) of the Institution	☒ Co-Ed / Women only
10.4 Name of the organization running the Institution	Shikshana Prasarak Mandali
Type of the organization	Society / Trust ☒ / A company established under Section 25 of Companies Act 1956 / PPP / BOT
Address of the organization	Sharada Sabhagriha, S.P.College Campus, Pune-411030
Registered with	Public Trust Registration Office, Poona
Registration date	12/11/1952
Website of the organization	www.spmandali.org
10.5 Name of the affiliating University / Board	University of Mumbai
Address	Fort, Mumbai-400032
Website	www.mu.ac.in
Latest affiliation period	2012-13
10.6 Name of Principal / Director	Prof. Dr. Uday Salunkhe
Exact Designation	Director
Phone number with STD code	022-24105332
FAX number with STD code	022-24105585

Email director@welingkar.org

Highest Degree Ph.D.

Field of specialization Operations

10.7 Governing Board Members (Give details of all members with their educational qualification and other credentials)

Sr.	Title	First Name	Middle Name	Last Name	Designation	Date of Birth	Profession	Academic Qualification
1	Mr.	ABHAY	SUMANT	DADHE	Chairman	5/5/1965	BUSINESS	B.E.(CIVIL)
2	Mr.	ANANT	NEELKANTH	MATE	Member	18/9/1946	BUSINESS	B.A.
3	Mr.	JAYANT	BALKRISHNA	SHALIGRAM	Member	21/8/1964	LEGAL CONSULTANT	B.COM., LL.B., DBM
4	Mr.	MADHAV	DATTATRAYA	YERWADEKAR	Member	9/6/1951	PRACTISING C.A.	B.SC., FCA
5	Mr.	VISHNU	VASUDEO	JOSHI	Member	2/4/1933	RETD. ADMINISTRATOR	B.E.(CIVIL)
6	Mr.	SHRIKRISHNA	VINAYAK	SATHE	Member	4/9/1950	BUSINESS	B.COM
7	Mr.	SHRIRAM	GANESH	BHALERAO	Member	11/4/1951	BUSINESS	B.SC., DERE
8	Mr.	CHANDRAKANT	RAMCHANDRA	ARGADE	Member	16/5/1943	RETD. PROFESSOR	M.A., M.ED., LL.B.
9	Mr.	JAYANT	VISHNUDAS	KIRAD	Member	2/9/1965	SOCIAL WORKER	
10	Mr.	AJAY	SADANAND	DATAR	Member	6/7/1970	BUSINESS	
11	Dr.	GIRISH	NEELKANTH	KUMTHEKAR	Member	3/7/1959	MEDICAL PRACTICE	M.D., LLB
12	Mr.	SATISH	VASANT	PAWAR	Member	25/3/1957	BUSINESS	B.A. (HONS.), MBA
13	Dr.	VIJAY	VASANT	KHOLE	Member	23/9/1948	EDUCATIONIST	PH.D.

Frequency of meetings : 3 months

Date of last meeting : 29/02/2012

10.8 Academic Advisory Body

Today's rapidly changing society demands that the educational entities and the communities they serve, should work very closely. Welingkar believes in excellence in quality of education that is imparted, attempts to ensure that it is application oriented, futuristic and in sync with the industry requirements. As one of the step in the direction of making a meaningful change and transform the lives of its students, it practices the ongoing process of constitution of Academic and Advisory Boards and holding their Board Meetings.

While the Advisory boards provide valuable directions, guidance and support needed for a continual improvements, to chart a successful and niche Program, the Academic Board deliberate upon the 'curricula', 'teaching learning plan' to address the emerging needs and bridge the gap between the academia and the industry as also prepare students for latent and unmet needs of the industry.

The Boards are proactive bodies which help WeSchool to achieve its vision and actualize its mission and be a top choice Business School amongst the students and employers. The honorary board members guide, promote, advise and support WeSchool in its efforts to upgrade the students in knowledge and thought process and make difference in the communities they work and groom the students to be readily employable across the globe.

MARKETING - ADVISORY BOARD

Sr.	Name	Designation & Organization
1	Dr. V. Kumar	Richard and Susan Lenny Distinguished chair professor of Marketing Executive Director, Center for Excellence in Brand & Customer Management Director of Ph.D program- J. Mack Robinson College of Business, Georgia University
2	Mr. Rajeev Karwal	Founder & CEO Milagrow knowledge & Business Solutions
3	Ms. Sangeeta Pendurkar	Managing Director Kelloggs India Pvt. Ltd
4	Mr. Pranesh Misra	Chairman & Managing Director Brandscapes Worldwide
5	Mr. P. Madhavan	Chief Operating Officer- Retail Business Tata Teleservices Limited
6	Mr. Ajit Joshi	CEO & Managing Director Infiniti Retail
7	Mr. Govind Shrikhande	Customer care Associate and Managing Director Shoppers stop Ltd.

Marketing Board Meeting held on 5.9.2011

E BUSINESS – ADVISORY BOARD

Sr. No.	Name of the Board Member	Designation & Organization
1	Mr. Deepak Ghaisas	Chairman & Chief Mentor, GENCOVAL
2	Mr. Vikas Gadre	Executive Director-Bombay Chamber of Commerce & Industry
3	Mr. Muralikrishnan B.	Country Head - E-Bay
4	Mr. Rathin Lahiri	CMO - LoyaltyOne
5	Mr. Manohar Murali	Business Leader - MASTER CARD
6	Mr. Ratish Nair	Co Founder - DGTL Media AdMagnet
7	Mr. Avinash Kadam	Advisor - ISACA
8	Dr. Subho Ray	President - IAMAI

E Business Board Meetings held on 4.5.2012 & 16.8.2012

BUSINESS DESIGN - BOARD OF STUDIES

Sr.	NAME	DESIGNATION & ORGANISATION
1.	Mr. Damodar Mall	Director, Food Strategy – Future Group
2.	Mr. Anand Bajaj	CIO - Yes Bank
3.	Dr Lakshmi Lingam	Professor – TISS
4.	Mr. Josy Paul	Chairman - BBDO India
5.	Prof. Kishore Munshi	Professor – IDC, IIT Bombay
6.	Mr. Pankaj Jhunjia	GM(Design) - Tata Motors
7.	Ms. Aparna Piramal	ED - BP Ergo
8.	Mr Subrahmanyam Goparaju	VP & Head Infosys Labs Infosys Limited
9.	Mr Jacob Mathew	Director – IDIOM
10.	Mr Vithal Madyalkar	Country Manager Innovations – IBM
11.	Mr Naveen Kulkarni	Director- Business Dev. – Philips Industries.
12.	Mr Sanket Parekh	Head - Strategic Initiatives- Pidilite Industries
13.	Mr Anil Saini	Director Design Studio – General Motors

Meeting held on 2.7.2011

INNOVATIONS & INCLUSIVE GROWTH – ADVISORY BOARD

Board Member	Designation	Organisation
Dr. R. A. Mashelkar	President	Global Alliance Research
	Chairman	National Innovation Foundation
	Ex-President	Indian National Science Academy
	Ex-Director General	CSIR
Mr Harsh Mariwala	Chairman & MD	Marico Limited
	Founder	Marico Innovation Foundation
Dr Rana Kapoor	Founder, CEO & MD	Yes Bank Limited
Mr Kishore Biyani	Chairman & MD	Future Group
	Managing Director	Pantaloon Retail (India) Limited
Dr. Roberto Verganti	Professor, Design & Innovation	Politecnico de Milano, Italy
	Visiting professor	Copenhagen Business School-Denmark
Mr Dan Buchner	Director - Innovations	Centre for Creative Leadership, Belgium
	Ex- VP Innovations & Design	Continuum
Dr Sten Ekman	Professor- Science & Innovation	Malardalen Univeristy, Sweden.
Ms Madhabi Puri Buch (Special Invitee)	Head	Private Equity Firm, Singapore

Innovations – Board Meeting held on 13.9.2012

Academic Board - PGDM 'Operations'

Sr.	NAME	DESIGNATION	ORGANISATION
1	Mr J Sridharan	President -WCM	Aditya Birla Group
2	Mr Ashok Sharma	Chief Executive	Mahindra & Mahindra
		AFS Strategy	
3	Prof. Arnab Kumar Laha	Professor Production & Quantitative methods	IIM Ahmedabad
4	Mr Pravin Chaudhari	Whole Time Director	Kansai Nerolac Paints
5	Mr S C Bhargava	Executive Vice President	L & T
6	Mr Prakash Goray	Supply Chain Head	Huntsman Advanced Material India Private Limited

7	Dr Rakesh K Sinha	Director	Godrej Consumer Products Limited
		Marketing & Operations	

PGDM – Operations , Academic Board Meeting held on 22.10.2012.

HEALTHCARE ADVISORY Board Meeting on 23.2.2012			
Sr.	NAME of the Board Member	DESIGNATION	ORGANISATION
1	Dr. Mrs. Snehalata Deshmukh	Ex Vice Chancellor	University of Mumbai
		& Surgeon	award winning Pediatric surgeon
2	Dr. Mrs. Nilima Kshirsagar	National Chair Clinical	
		Pharmacology	ICMR Government of India
		Dean	ESI-PGIMSIR Government of India
			MGM Hospital, Parel, Mumbai.
3	Mr. Ranjit Shahani	Vice Chairman & MD	Novartis India Limited
		President (OPPI)	Org of Pharmaceutical Producers of India
4	Dr.Rajendra.A.Badwe	Director	Tata Memorial Centre , Mumbai
5	Mr. Pramod Lele	CEO	Hinduja Hospital, Mahim - Mumbai
6	Dr Sanjay Oak	DEAN	KEM Hospital
7	Mr Anil Kamath	Founder Chairman	Esemcee Advisors (strategy & advisory)
		formerly MD	Wockhardt Hospitals Limited
8	Dr. Shakti Gupta	Head - hospital Admin	All India Institute of Medical Sciences- Delhi
9	Mr. Vishal Bali	CEO	Fortis Hospitals
10	Dr. Pradeep Rane	Regional Med Director	Sanofi Aventis, Asia Pacific
11	Mr A Vaidheesh	MD	Johnson & Johnson Medical India

Healthcare Advisory Board Meeting held on 23.2.2012

ACADEMIC BOARD - HEALTH CARE PROGRAMS

Sr.	Name	DESIGNATION	ORGANISATION
1	Dr. Adheet Gogate	Managing Director	HealthBridge Advisors Private Limited
2	Dr. Dileep Mavalankar	Dean	Indian Institute of Public Health, Gandhinagar
			ex- Associate Professor @ IIM Ahmedabad Healthcare Management Program.
3	Prof. Masood Ahmed	Principal	Deccan Institute of Management
4	Dr. Hemchandra Tipnis	Ex Dean	Bombay College of Pharmacy
5	Dr. Rajendra Patankar	Head - Operations & Strategic Planning	D M Healthcare Pvt. Ltd
6	Mr Joy Chakraborty	Director- Administration	Hinduja Hospital, Mumbai

Healthcare Academic Board meeting held on 28.7.12

HR BOARD BEING CONSTITUTED as under:

Sr.	Name	DESIGNATION	ORGANISATION
1	Mr Marcel Parker	Chairman	IKYA Human Capital Solutions
2	Mr Zubin Mody	Senior Vice President	HR- Indusind Bank
3	Mr Mayur Satyavrat	Director HR	Viacom 18 Group
4	Ms Ophaelia De Roze	Director HR	Everstone Capital

Finance Board being constituted.

PGDM Finance ,meeting held on 21.11.2012

Sr.	NAME	DESIGNATION	ORGANISATION
1	Mr Sundeep Sikka	Chief Executive Officer	Reliance Capital Asset Management
2	Ms Maya Bhatt	Attorney & Corporate Lawyer	Maya Bhatt & Co., Solicitors
3	Mr Ninad Karpe	CEO & MD	Aptech Limited
4	Mr U R Bhat	Founding Member & MD	Dalton Capital Advisors (India)
5	Mr Raamdeo Agrawal	Co Founder & Joint MD	Motila Oswal Financial Service Ltd.

PGDM - HR Academic Board is as under and the meeting held on 27.11.2012.

SR. NO.	NAME OF THE BOARD MEMBER	DESIGNATION	ORGANISATION
1	Mr. Salil Raghavan	Head HR	Great Eastern Shipping Co.
2	Mr. Rushil Mhatre	Associate Vice President	Dhanalakshmi Bank
3	Ms Moonmoon Roy	HR - Mahindra Partners Div	Mahindra & Mahindra
4	Mr. Pankaj Bhargava	Founder & Principal Consultant	People Builders
5	Mr. Devdutt Kadrekar	Head HR - South West Asia	Lloyd's Register Area

Frequency of meetings &

The meeting is held periodically, once in 2/3 months

date of last meeting

27.11.2012

Organisational Chart

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[Please refer Encl. No. WRO1-39908655110.90001](#)

10.9 Student feedback mechanism on Institutional Governance/faculty performance :

For the faculty assessment the students give feedback on a scale of 1 to 10, individually for each subject / Faculty in a prescribed format. This formal feedback from students and feedback obtained through Open House Sessions with the Director is quantified to ascertain the improvement levels in every trimester / semester.

10.10 Grievance redressal mechanism for faculty, staff and students

A four member redressal committee is formed. The committee meets once in two months to address the suggestions / complaints received through different channels.

10.12 Name of the Department*

Course MANAGEMENT

Level UG / PG ✓

1st Year of approval by the Council 1994

Year wise Sanctioned Intake

Sr.	Course	2012-13	2011-12	2010-11
1.	MMS (FT)	120	120	120 + 18 PIO
2.	PGDM (FT)	180	180	180 + 18 PIO
3.	PGDM-ebiz (FT)	60	60	60
4.	PGDM-BD (FT)	60	60	60
5.	PGDM (Executive) (FT)	60	60	60
6.	PGDM – Healthcare (FT)	60	60	--
7.	PGDM-Retail Mgmt (FT)	60	--	--
8.	PGDM- Rural Mgmt (FT)	60	--	--
9.	MAM (Dual Degree)	60	--	--
10.	MMM (PT)	120	120	120
11.	MHRDM (PT)	120	120	120
12.	MFM (PT)	60	60	60
13.	MIM (PT)	120	120	120
14.	PGDM-FMB (PT)	30	30	30

Year wise Actual Admissions

Sr.	Course	2012-13	2011-12	2010-11
1.	MMS (FT)	120	120	121
2.	PGDM (FT)	179	171	180
3.	PGDM-ebiz (FT)	52	53	59
4.	PGDM-BD (FT)	58	56	58
5.	PGDM (Executive) (FT)	19	36	18
6.	PGDM – Healthcare (FT)	30	23	--
7.	PGDM-Retail Mgmt (FT)	44	--	--
8.	PGDM- Rural Mgmt (FT)	33	--	--
9.	MAM (Dual Degree)	--	--	--
10.	MMM (PT)	116	117	120
11.	MHRDM (PT)	88	94	117
12.	MFM (PT)	58	59	60
13.	MIM (PT)	98	101	114
14.	PGDM-FMB (PT)	13	18	--

Cut off marks – General quota

Course	2012-13	2011-12	2010-11
MMS (FT)	141/240	145/240	174/240
PGDM (FT)	254/400	253/400	276/400
PGDM-ebiz (FT)	229/400	242/400	270/400
PGDM-BD (FT)	226/400	231/400	266/400
PGDM (Executive) (FT)	84/200	86.5/200	55/100
PGDM (Healthcare) (FT)	144/400	200.82/400	--
PGDM-Retail Mgmt (FT)	217/400	--	--
PGDM – Rural Mgmt (FT)	115/400	--	--
MAM (Dual Degree)	--	--	--
MMM (PT)	77/200	88/200	85/200
MHRDM (PT)	34/200	53/200	53/200
MFM (PT)	102/200	109/200	106/200
MIM (PT)	89/200	39/200	43/200
PGDM-RM (PT)	--	221/400	265/240
PGDM-FMB (PT)	102/200	113/200	-

% Students passed with Distinction- There is no grading system. The results are declared only in two categories PASS / FAIL. The candidates having 50% aggregate marks are declared “PASS”.

% Students passed with First Class -----“---“

Students Placed

Sr.	Course	2012-13 (Batch 2011-13) Placements are in progress	2011-12 (Batch 2010-12)	2010-11 (Batch 2009-11)
1.	MMS (FT)	In Progress	90	86
2.	PGDM (FT)	In Progress	146	130
3.	PGDM-ebiz (FT)	In Progress	48	48
4.	PGDM-BD (FT)	In Progress	45	46
5.	PGDM (Executive) (FT) *	In Progress	11	--
6.	PGDM – Healthcare (FT) **	In Progress	--	--
7.	MMM (PT)	These courses are specially meant for working Executives therefore, no placement assistance is required.		
8.	MHRDM (PT)			
9.	MFM (PT)			
10.	MIM (PT)			
11.	PGDM-FMB (PT)			

* PGDM (Executive) F/T programme started in the year 2010.

** PGDM (Healthcare) F/T programme started in the year 2011.

Average Pay package, Rs./Year

Course	2012-13 (Batch 2011-13) Placements are in progress, data till date	2011-12 (Batch 2010-12)	2010-11 (Batch 2009-11)
MMS (FT)	In Progress	6.38	6.50
PGDM (FT)	In Progress	7.03	6.60
PGDM-ebiz (FT)	In Progress	6.72	7.20
PGDM-BD (FT)	In Progress	7.30	6.87
PGDM (Executive) (FT)	In Progress	15.5	-
PGDM (Healthcare) (FT)	In Progress	--	--
MMM (PT)	These courses are specially meant for working Executives therefore, no placement assistance is required.		
MHRDM (PT)			
MFM (PT)			
MIM (PT)			
PGDM-FMB (PT)			

Students opted for Higher Studies - Since MMS and PGDM are professional degree and diploma courses in Management, students are placed with reputed companies through campus placement. Therefore, the record for the students who have opted for higher studies is not possible to maintain at our end.

Accreditation Status of the course

Accredited / Provisionally Accredited / Not Accredited / Not eligible yet

Course	Accreditation Status
MMS (FT)	Not Accredited #
PGDM (FT)	Not Accredited #
PGDM-ebiz (FT)	Not Accredited #
PGDM-BD (FT)	Not Accredited #
PGDM (Executive) (FT) *	Not eligible yet
PGDM – Healthcare (FT) **	Not eligible yet
PGDM-Retail Mgmt (FT) ***	Not eligible yet
PGDM- Rural Mgmt (FT) ***	Not eligible yet
MAM (Dual Degree)	Not yet Started
MMM (PT)	Accredited
MHRDM (PT)	Not Accredited
MFM (PT)	Not Accredited
MIM (PT)	Not Accredited
PGDM-FMB (PT)	Not Accredited

Applied for accreditation. NBA Team visited campus on 7th, 8th & 9th December 2012

* PGDM (Executive) F/T programme started in the year 2010.

** PGDM (Healthcare) F/T programme started in the year 2011.

*** PGDM (Retail & Rural Mgmt) F/T programme started in the year 2012.

Doctoral Courses ✓Yes / ~~No~~

Foreign Collaborations, if any - NO

Professional Society Memberships -

1. Association of Indian Management Schools (AIMS)
2. Association of Management Development Institutions in South Asia (AMDISA)
3. CII
4. ICSID
5. EFMD
6. BMA
7. National HRD Network (NHRDN) – Mumbai chapter
8. AACSB International
9. Design Management Institute (DMI)

Professional activities - [Please refer Encl. No. WRO1-39908655110.12001](#)

Consultancy activities - [Please refer Encl. No. WRO1-39908655110.12004](#)

Grants fetched -

Sr.	Faculty name	Grants Fetched
1	Prof Anuja Agrawal	Grant from the Swedish govt-Contract exchange program Linnaeus-Palmethe academic year 2009-2010
2	Prof Pradeep Pendse	The Information Security audit and control Association, Mumbai Chapter, Extended a Grant of Rs.7 Lakhs to the Welingkar Institute for conducting research and various activities in the areas of IT Security. The institute accordingly has been conducting various programmes in the area of IT Security.
3	Prof Swar Kranti	SIFE HSBC Grant for financial literacy of 450 USD in 2009 SIFE Seed Grant of Rs.16000 for social projects in 2009
4	Prof Bijoy Bhattacharya	Bank of Baroda Professor's chair

Departmental Achievements - [Please refer Encl. No. WRO1-39908655110.12006](#)

Distinguished Alumni -

Sr. No	Name & email address	Course & Batch	Company name	Designation
1.	Shirish Joshi shijoshi@cisco.com	MMS 1986	Cisco Systems (India) Pvt. Ltd.	Vice President-Channels. India & SAARC
2.	RIDHAM DESAI Ridham.Desai@morganstanley.com	MMS 1992	JM Morgan Stanley Securities Pvt. Ltd.	Executive Director
3.	Vikram Gupta vikram.k.gupta@db.com	MMS 1992	Deutsche Bank	Vice President - Global Banking Division - Financial Institutions
4.	RAVINDRA ADAP ravindraadap@hsbc.co.in	MMS 1995	The Hong Kong And Shanghai Banking Corporation Limited	Vice President-Consumer Credit Risk
5.	Mr. Jiggy George jiggy.george@turner.com	MMS 1997	Cartoon Network	Director, India & South Asia Cartoon Network Enterprises
6.	Bapat Girish gbapat@yahoo.com	MMS 1986	Jumbo Electronics	Head - International Business
7.	Mr.Ashok Deshpande ashokd@gtllimited.com	MMS 1996	iGTL Solutions (USA) Inc.	Director - Business Development Network Engineering
8.	Changavalli.L.N. Murthy clnmurthy@sify.com	MMS 1986	Citibank	VP Community Banking
9.	Mr. Kamal Nandi kamal@godrej.com	MMS 1988	Godrej & Boyce	National Sales Head
10.	Rahul Shah	PGDBA	Refco	Asst Vice President
11.	Swaroop Shah	PGDBA	CitiFinancial Credit Services India Ltd	Asst Vice President (Credit and Risk)
12.	Sumesh Parasrampur	PGDBA	Britania	Head Treasury
13.	Hemant Tucker	PGDBA	ABN AMRO	Asst Vice President and Relationship Banker - Corporate Banking and Market Coverage
14.	Nikhil Shimpi	PGDBA	Tata AIG Life Insurance Company	National Sales Manager - Direct Sales
15.	Amit Rele	PGDBA	Sun Pharma	International Marketing Manager
16.	Hardik Dhebar	PGDBA	Morarjee Realities Ltd	General Manager - Group Treasury
17.	Nandini Solanki	PGDBA	HSBC	Vice President - Western India - Global Payments and Cash Management

10.13 Name of Teaching Staff*

Photo

Designation

Department

Date of Joining the Institution

Qualifications with Class / Grade

UG PG PhD

Total Experience in Years

Teaching Industry Research

Papers Published

National International

Papers Presented in Conferences

National International

PhD Guide? Give field & University

Field

University

PhDs / Projects Guided

PhDs

Projects at Masters level

Books Published / IPRs/ Patents

Professional Memberships

Consultancy Activities

Awards

Grants fetched

Interaction with Professional
Institutions

[Please refer Encl. No. WRO1-39908655110.13001](#)

10.14 Admission quota

Entrance test / admission criteria

Entrance test -

We consider CAT, ATMA, XAT, MH-CET & CMAT score. Score of all the tests are brought on par as per the formula of D.T.E., M.S. Mumbai and best out of these is taken as valid score for shortlisting the candidates for further course of Admission process.

Test Agency for CAT – Indian Institute of Management. Kozhikode IIMK Campus P. O., Kozhikode, Kerala, India, PIN - 673 570
PH: +91-495-2803001 Fax: +91-495-2803010-11 (URL – www.iimk.ac.in) The test is conducted jointly by six Indian Institutes of Management

Test Agency for ATMA- Association of Indian Management Schools, House No. 8-3-677/57 A, Plot No. 57, Sri Krishnadevarayanagar, Street No.6, Yellareddiguda, Hyderabad 500 016., India , Tel: 040-23750247, 23750248. (URL - www.atma-aims.org)

Test Agency for XAT – XLRI, Circuit House Area (East), Jamshedpur-831035, Jharkhand (India)Ph. - +91 - 657 - 398 3333 email - xlwebmaster@xlri.ac.in (URL – www.xlri.ac.in)

Test Agency for CET – Directorate of Technical Education, Maharashtra State, 3, Mahapalika Marg, Post Box No. 1967, Mumbai-400001 Tel. 022-22620601 (URL – www.dte.org.in/mba)

Test Agency for CMAT – All India Council for Technical Education, Chanderlok Bldg., 7th floor, Janpath, New Delhi – 110001 Tel. No. 022-22828446 email – helpdesk@aicte-india.org (URL – www.aicte-india.org)

Admission Criteria -

1) 50% marks in aggregate at Graduate level (any discipline)

2) Weightage of marks

Admission Test	140
Academic Performance	15
Work Experience	15
Weightage for extra curricular activities	10
Weightage for Essays written in the Application	20
Group Discussion	50
Personal Interview - I	50
Personal Interview - II	50
Psychometric Test & Creativity Test	50
Total:	400

Cut off / last candidate admitted

Course	2012-13	2011-12	2010-11
MMS (FT)	88/240	81/240	115/240
PGDM (FT)	254/400	253/400	276/400
PGDM-ebiz (FT)	229/400	242/400	270/400
PGDM-BD (FT)	226/400	231/400	266/400
PGDM (Executive) (FT)	84/200	86.5/200	55/100
PGDM (Healthcare) (FT)	144/400	200.82/400	--
PGDM (Retail Mgmt) (FT)	217/400	--	--
PGDM (Rural Mgmt) (FT)	115/400	--	--
MMM (PT)	77/200	88/200	85/200
MHRDM (PT)	34/200	53/200	53/200
MFM (PT)	102/200	109/200	106/200
MIM (PT)	89/200	39/200	43/200
PGDM-RM (PT)	--	221/400	265/240
PGDM-FMB (PT)	102/200	113/200	-

Fees in rupees (per annum)

Course	2012-13	2011-12	2010-11
MMS (FT)	250875	223825	1,68,000
PGDM (FT)	330000	250000	2,50,000
PGDM-ebiz (FT)	330000	250000	2,50,000
PGDM-BD (FT)	330000	250000	2,50,000
PGDM (Executive) (FT)	500000	500000	5,00,000 (total fees)
PGDM (Healthcare) (FT)	330000	200000	--
PGDM (Retail Mgmt) (FT)	330000	--	--
PGDM (Rural Mgmt) (FT)	330000	--	--
MMM (PT)	49995	47175	40,000
MHRDM (PT)	49995	47175	40,000
MFM (PT)	49995	47175	40,000
MIM (PT)	49995	47175	40,000
PGDM-RM (PT)	--	200000	2,00,000
PGDM-FMB (PT)	250000	187500	3,75,000 (total fees)

Number of Fee Waivers offered - Nil

Admission Calendar

- Last date for submission of applications – 25th April 2012
- Dates for Group Discussion (GD) / Interviews-

Venue **Dates of GD/PI**

Kolkata 20th May 2012

Bangalore	12 th & 13 th May 2012
Delhi	12 th & 13 th May 2012
Mumbai	17 th , 18 th , 19 th & 20 th May 2012

Dates for announcing results –

- Release of First Merit List - 7th June 2012
- Release of Second Merit List - 18th June 2012
- Release of Third Merit List - 22nd June 2012
- Starting of the Academic session - 27th June 2012

PIO quota Yes / No

10.15 Infrastructural information^

Classroom/Tutorial Room facilities	<u>Photo (Encl. No. WRO1-39908655110.15001)</u>
Laboratory details	N.A.
Computer Centre facilities	<u>Photo (Encl. No. WRO1-39908655110.15004)</u>
Library facilities	<u>Photo (Encl. No. WRO1-39908655110.15006)</u>
Auditorium / Seminar Halls / Amphi	<u>Photo (Encl. No. WRO1-39908655110.15011)</u>
Cafeteria	<u>Photo (Encl. No. WRO1-39908655110.15013)</u>
Indoor Sports facilities	<u>Photo (Encl. No. WRO1-39908655110.15015)</u>
Outdoor Sports facilities	N.A.
Gymnasium facilities	<u>Photo (Encl. No. WRO1-39908655110.15016)</u>
Facilities for disabled	<u>Photo (Encl. No. WRO1-39908655110.15017)</u>
Any other facilities	<u>Photo (Encl. No. WRO1-39908655110.15018)</u>
Boys Hostel	<u>Photo (Encl. No. WRO1-39908655110.15019)</u>
Girls Hostel	<u>Photo (Encl. No. WRO1-39908655110.15021)</u>
Medical & other Facilities at Hostel	<u>Photo (Encl. No. WRO1-39908655110.15022)</u>

10.17 Academic Sessions

Examination system, - Year / Sem /Trimester

Course	Examination system
MMS (FT)	Semester
PGDM (FT)	Trimester
PGDM-ebiz (FT)	Trimester
PGDM-BD (FT)	Trimester
PGDM (Executive) (FT)	1 yr. class room teaching + 3 months project in field
PGDM – Healthcare (FT)	Trimester
PGDM-Retail Mgmt (FT)	Trimester
PGDM- Rural Mgmt (FT)	Trimester
MMM (PT)	Semester
MHRDM (PT)	Semester
MFM (PT)	Semester
MIM (PT)	Semester
PGDM-FMB (PT)	Trimester

Period of declaration of results – within 45 days from the last day of examination

10.18 Counseling / Mentoring - The process of mentoring has been introduced at Welingkar Institute, we may be the first B-School under the jurisdiction of Mumbai University to have mentoring. We have both Internal Mentors as well as External Mentors. Initially the information is collected from the students about their area of specialization. This information is then supplied by the Chief Mentor to the Deans of various faculties who with their respective departmental colleagues select and appoint suitable Mentors from Corporate world and pair them with Mentees. Most of the Mentors are experienced, well-balanced professionals and managers who are interested in guiding and directing the younger generation in the entire process of their Career and Personality development. The Mentees and the Mentors are informed about the Institute's expectation from them. The effect of mentoring is checked at mid-term appraisal form.

The process helps the students to sharpen their skill and also to have inter-action with external faculty and management personnel in the corporate. This has resulted in final placement.

Career Counseling - YES

Medical facilities - YES

Student Insurance - YES

10.19 Students Activity Body

Cultural activities - Nil

Sports activities - We organize Inter collegiate Cricket Tournament “IMPACT”

Literary activities Magazine / Newsletter - Nil

Technical activities / TechFest - NA

Industrial Visits / Tours - Our students have visited industries abroad viz USA, Japan, Ghana, Denmark, Germany, Kenya, Dubai, Malaysia, Tanzania & Sweden, Singapore, Romania etc. These students participated in the study tours conducted to leading organizations, a list of companies where they have interned include –

<u>GERMANY</u> Daimler AG Comtessa Siemens Medical Solutions AG Publicis Kommunikations Agentur CDP Bharat Forge GmbH Bearing Point GMBH Maier Vidorno Group Eurex Frankfurt AG	<u>UAE</u> Eros Electricals Jumbo Electronic Co Ltd. Apparel LLC Abu Dhabi Fertilizer Industries Co. WLL Sharaf Group	<u>JAPAN</u> Uchida Yoko Toyota Asahi Breweries Asahi Shimbun
<u>USA</u> DNL Global TEOCO American Express AT&T Exxon Mobil	<u>SINGAPORE</u> Freudenberg IT	<u>SWEDEN</u> Ericsson ABB Robotics Eskilstuna Energi Miljo AB
<u>OTHER COUNTRIES</u> Mattel, Malaysia Spin Knit Ltd. Kentainers, Kenya HSBC, Qatar Malaysia Transformer Manufacturing (MTM), Malaysia Contor Zenner / Bega Electro Motor Corporation, Romania BIDCO Oil Refineries Ltd., Kenya Electricity Company of Ghana Ltd., Ghana Gratis Foundation, Ghana		

Alumni activities - We have a strong alumni network with more than 1500 alumni. Alumni meet “Carvan” is organized every year.

10.20 Name of the Information
Officer for RTI - Prof. Dr. S.R. Tendulkar

Designation - Professor

Phone number with STD code - (022) 24198300 Ext. 8118

FAX number with STD code - (022) 24105585

Email - santosh.tendulkar@welingkar.org

10.21 a CAY=Current Academic Year
b *Repeat this template for each department / staff
c #Repeat this template for additional quota, if any
d ^Add photographs