

MANDATORY DISCLOSURE FOR THE ACADEMIC YEAR 2014-15

Mandatory Disclosure	updated on February 2015
AICTE File No	F. No. South-West/1-2016889889/2014/EOA/ Corrigendum- 1
Date & Period of last Approval	30 th April 2014, 2014-2015
Name of the Institution	PRIN.L.N.WELINGKAR INSTITUTE OF MANAGEMENT DEVELOPMENT AND RESEARCH (We School)
Address of the Institution	Plot No 102&103, Electronics City Phase1 Hosur Road, BANGALORE – 560100 Karnataka State
City & Pin Code	Bangalore – 560100
State / UT Longitude & Latitude	Karnataka Latitude - 12.84 Longitude - 77.66
Phone number with STD Code	080-42678300, 28521066/67, 28520480/817
FAX number with STD code	080 41742108
Office hours at the Institution	9 AM To 5 PM
Academic hours at the Institution	9 AM To 5 PM
Email	anil.rao@welingkar.org
Website	www.welingkar.org
Nearest Railway Station (dist in Km)	Majestic 25 Km
Nearest Airport (dist in Km)	Bengaluru International Airport (65 Kms.)
Type of Institution	Govt. / Govt. aided / University Dept / Deemed Univ. / Private-Self Financed ✓ (AICTE approved autonomous institute)



Category (1) of the Institution	Non Minority
Category (2) of the Institution Co-Ed / Women only	Co-Ed
Name of the organization running the Institution	Shikshana Prasaraka Mandali, Pune
Type of the organization	Trust√/ society
Address of the organization	Sharada Sabhagriha S P College Campus Pune – 411030
Registered with	Public Trust Registration Office, Pune
Registration date	21 st Nov 1952
Website of the organization Name of the affiliating University / Board Address Website Latest affiliation period	NA NA NA NA NA NA
Name of Principal / Director	Dr. Anil Rao Paila Education
Exact Designation	Dean & Director – Prin. L.N. Welingakar Institute of Management Development & Research , Bangalore
Phone number with STD Code	080 28521066/67, 28520480/817 42678300
FAX number with STD code	080 41742108
Email	anil.rao@welingkar.org
Highest Degree	Ph.D
Field of specialization	Management Information Systems (MIS), Marketing & Innovation Management



Governing Board Members

Sr.	Title	First Name	Middle Name	Last Name	Designation	Date Of Birth	Profession	Academic Qualification
1	Mr.	ABHAY	SUMANT	DADHE	Chairman	5/5/1965	BUSINESS	B.E.(CIVIL)
2	Mr.	ANANT	NEELKANTH	MATE	Member	18/9/1946	BUSINESS	B.A.
3	Mr.	JAYANT	BALKRISHNA	SHALIGRAM	Member	21/8/1964	LEGAL CONSULTANT	B.COM., LL.B.,DBM
4	Mr.	MADHAV	DATTATRAYA	YERWADEKAR	Member	9/6/1951	PRACTISING C.A.	B.SC., FCA
5	Mr.	VISHNU	VASUDEO	JOSHI	Member	2/4/1933	RETD. ADMINISTRATOR	B.E.(CIVIL)
6	Mr.	SHRIKRISHNA	VINAYAK	SATHE	Member	4/9/1950	BUSINESS	B.COM
7	Mr.	SHRIRAM	GANESH	BHALERAO	Member	11/4/1951	BUSINESS	B.SC., DERE
8	Mr.	CHANDRAKA NT	RAMCHANDRA	ARGADE	Member	16/5/1943	RETD. PROFESSOR	M.A.,M.ED.,LL. B.
9	Mr.	JAYANT	VISHNUDAS	KIRAD	Member	2/9/1965	SOCIAL WORKER	
10	Mr.	AJAY	SADANAND	DATAR	Member	6/7/1970	BUSINESS	
11	Dr.	GIRISH	NEELKANTH	KUMTHEKAR	Member	3/7/1959	MEDICAL PRACTICE	M.D., LLB
12	Mr.	SATISH	VASANT	PAWAR	Member	25/3/1957	BUSINESS	B.A. (HONS.), MBA
13	Dr.	VIJAY	VASANT	KHOLE	Member	23/9/1948	EDUCATIONIST	PhD

Frequency of meetings & Date of last meeting

Half Yearly 08/01/2015



Academic Advisory Board

WeSchool believes in excellence in quality of education that is imparted, knowledge which is relevant, keeping with time which is application oriented.

Towards this purpose, Academic Advisory Board was constituted to review and advice on all matters relating to the contents and educational process, keeping the global perspective in view. The focus of the Academic Advisory Board IS

To review, monitor and restructure the curriculum for the management Programs conducted by the Institute. To ensure that the programs not only remain competitive and relevant in the present context but are also geared to address emerging needs. Continuously minimize the gap between corporate expectations and academia. Regularly introduce innovative and creative ways in imparting knowledge to promote academic excellence.

The Advisory Board comprises of the Group Director, Dean and Director and the core faculty of Welingkar Institute of Management along with honorary members from the corporate.

Corporate Members in Advisory Board : PGDM E-Business Date of the latest meeting - 13/02/2014

Corporate Members in Advisory Board : PGDM E-Business						
Sr. No.	Name of the Member & Organization					
1	Mr. Deepak Ghaisas - Chairman & Chief Mentor, Genecoval Strategies					
	Services Pvt Ltd					
2	Mr. Vikas Gadre – Director General ,Bombay Chamber of Commerce.					
3	Mr. Rathin Lahiri - CMO, Loyalty One Ltd.					
4	Mr. Manohar Murali - Director ,E- Commerce, VISA International					
5	Mr. Ratish Nair - CEO, Interactive Avenues					
6	Mr. Avinash Kadam - Advisor, ISACA					
7	Dr Shubho Ray - President, IAMAI					
8	Mr. Shrikant Palkar, Director & EA, COSTO Wholesale					
9	Mr. Paul Moulton, Sr VP & CIO, COSTO Whole sale					



Corporate Members in Advisory Board : PGDM Program Date of the latest meeting - 8/11/2014

	Corporate Members in Advisory Board : PGDM (Marketing)				
Sr. No.	Name of the Member & Organization				
1	Mr.Rajeev Karwal,Founder & CEO,Milagrow Knowledge & Business Soultions				
2	Ms. Sangeeta Pendurkar, MD, Kelloggs India Pvt. Ltd				
3	Mr. Pranesh Misra, Chairman & M.D, Brandscapes Worldwide.				
4	Mr. Santosh Desai, MD & CEO, Future Brands Ltd				
5	Mr. Ajit Joshi, MD & CEO, Infiniti Retail Ltd				
6	Mr. Govind Shrikhande, Customer Care Associate &MD, Shoppers Stop Ltd.				
7	Ms. Seema Modi, MD, Heinz India				
8	Mr.Ambi M.G.Parameswaran, ED & CEO,FCB ULKA				

Corporate Members in Advisory Board : PGDM (HR)

	Corporate Members in Advisory Board : PGDM (HR)				
Sr. No.	Name of the Member & Organization				
1	Mr. Salil Raghavan, Head HR, Great Eastern Shipping Co				
2	Mr. Rushil Mhatre, Associate Vice President, Dhanalakshmi Bank				
3	Ms. Moonmoon Roy, HR - Mahindra Partners Div, Mahindra & Mahindra				
4	Mr. Pankaj Bhargava, Founder & Principal Consultant, People Builders				
5	Mr. Devdutt Kadrekar, Head HR - South West Asia, Lloyd's Register Area				



Corporate Members in Advisory Board : PGDM (Operations)

Corporate Members in Advisory Board : PGDM (Operations)					
Sr. No.	Name of the Member & Organization				
1	Mr. J Sridharan, President –WCM, Aditya Birla Group				
2	Mr. Ashok Sharma, Chief Executive-AFS Strategy, Mahindra & Mahindra				
3	Mr. Pravin Chaudhari, Whole Time Director, Kansai Nerolac Paints				
4	Mr. Prakash Goray, Supply Chain Head, Huntsman Advanced Material India				
	Private Limited				
5	Dr. Rakesh K Sinha, Director-Marketing & Operations, Godrej Consumer				
	Products Limited				
6	Mr. S.C. Bhargava, Executive Vice President, L&T.				

Corporate Members in Advisory Board : PGDM (Finance)

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	Corporate Members in Advisory Board : PGDM (Finance)					
Sr. No.	Name of the Member & Organization					
1	Mr. Sundeep Sikka, Chief Executive Officer, Reliance Capital Asset					
	Management					
2	Ms. Maya Bhatt, Attorney & Corporate Lawyer, Maya Bhatt & Co., Solicitors					
3	Mr. Ninad Karpe, CEO & MD, Aptech Limited					
4	Mr. U R Bhat, Founding Member & MD, Dalton Capital Advisors (India)					
5	Mr. Raamdeo Agrawal, Co Founder & Joint MD, Motila Oswal Financial					
	Service Ltd.					



Corporate Advisory Board for PGDM - (Business Design &Innovation) Date of the latest meeting - 25/08/2014

	Advisory Board: PGDM (Business Design & Innovation) Corporate Members				
Sr. Name of the Member & Organization					
1	Dr. R. A. Mashelkar, President, Global Alliance Research				
2	Mr Harsh Mariwala, Chairman & MD, Marico Limited				
3	Dr Rana Kapoor, Founder, CEO & MD, Yes Bank Limited				
4	Mr Kishore Biyani, Chairman & MD, Future Group				
5	Mr Dan Buchner, VP,Peter Lougheed Leadership Institute				
6	Mr. Srini Srinivasan, CEO, Lumium.				

Meingkar Education



Organizational Chart	<u>Refer Annexure - 01</u>
Student feedback mechanism on Institutional Governance / faculty performance	Yes
Grievance redressal mechanism for faculty, staff and students	Yes
Name of the Department	Management
Course	PGDM E Business, PGDM, PGDM-Business Design & Innovation
Level UG/PG	PG
1 st Year of approval by the Council	2008

Year wise Sanctioned Intake

Sl. No.	Course	2014-15	2013-14	2012-13	2011-12
1	PDGM E-Business	120	120	120	120
2	PGDM	60	60	60	60
3	PGDM Business Design & M/	l ⁶⁰ ngka	r ⁶⁰ Educ	:etion	60
4	Post Graduate Diploma In Management (Executive)	60	60	60	60
5	Post Graduate Certificate In Management	60	60	60	60

Year wise Actual Admissions

Sl. No.	Course	2014-15	2013-14	2012-13	2011-12	
1	PDGM E-Business	73	48	72	86	
2	PGDM	36	48	27	40	
3	PGDM Business Design & Innovation	27	16	33	30	
4	Post Graduate Diploma In Management (Executive)	These program which is approved by AICTE for the year 2011-12 has not been started due to certain administration				
5	Post Graduate Certificate In Management	constraints				

	2014-15	2013-14	2012-13	2011-12	
Admission Cut of Marks - General Quota	86 %	86 %	86 %	86 %	
% of Students passed with First Class	There is no grading system. The results are declared only in two categories PASS / FAIL. The candidates having 50% aggregate marks are declared "PASS"				
Students Placed	96%	99%	79%	87%	
Average pay package, Rs. / Year (Lakhs)	Rs.6.50 Lakhs PA	Rs.7.5 Lakhs PA	Rs.6.20 Lakhs PA	Rs.6.11 Lakhs PA	
Students opted for Higher Studies	PGDM students are placed with reputed companies through campus placement; the record for the students who have opted for higher studies is not available.				

Accreditation Status of the Course

S.P. MANDALI'S

- **NBA PGDM E-Business** got accreditation for the period of 3 Years.
- SAQS South Asian Quality Assurance System for Institution award granted for a period of 3 years.
- AIU PGDM E-Business & PGDM got equivalence with MBA Degree for a period of 5 Years.

Doctoral Courses - Approved Research Centre of Anna University, Chennai

Foreign Collaborations, if any - No

Professional Society Membership - Institutional Membership of :

- Association of Indian Management Schools(AIMS)
- National HRD Network(NHRDN)
- Association Of Management Development In South Asia(AMDISA)
- Bangalore Management Association(BMA)
- All India Management Association(AIMA)
- Confederation of Indian Industries(CII)
- Federation of Karnataka Chamber of Commerce & Industries(FKCCI)



- National Institute of Personnel Management (NIPM)
- Indian Society for Training & Development(ISTD)
- United Nations -Principles for Responsible Management Education (PRME)
- Global Compact Network India (GCNi)
- Association of Asia Pacific Business Schools(AAPBS)
- Project Management Associates (PMA)
- Quality Council of India (QCi)

Professional activities

- Round table Conferences discussion on emerging issues in various functional / sectorial areas with corporate professionals organized periodically
- WE-CAFÉ Industry-student communities meet, where expert guests from leading companies of different verticals are invited for a rendezvous with the students and faculty of WeSchool, Bangalore.
- Weekly faculty meeting of WeSchool Bangalore & Mumbai campus over VC to interact on Faculty Research, Academic excellence ,institution building initiatives, Guest Speakers, International Faculty Interaction, Collaborations and other new initiatives.
- As a part of Regular Faculty Development Programme, core faculty are nominated to Harvard Business School (HBS) ,Sweden Scholarship , International Teacher Programme(ITP), Italy. During the last 3 years 5 faculty have been nominated.
- InnoWE Manthan Talk series for Students on Innovation eco system.
- CII- CEO Talk series –Collaborative effort with CII
- Mentoring Process (AC/DC)-A formal process adopted to develop students managerial skills.
- StartInc- Ideas to business Business Design & Innovation Round Table Conference
- Gross root exploration-Students as part of curriculum will visit rural areas and research on business models
- International Conference Marketing ICSMM 2014-Invited Corporates including CMOs across the globe deliberated on social media marketing in emerging economies.

Long term and Short term consultancy activities

Consultancy activities



with corporate viz.,

- Accenture
- Zensar Technologies
- HP
- Titan Industries
- Soham Learning-Infosys Initiative
- Goldman Sachs 10K Program
- GE India
- Eller University of Arizona
- National University of Singapore

Grants fetched

 Prof. Hema D fetched Research Grant from AICTE -Research Promotion Scheme (RPS) – AICTE 2013.The study is to understand the impact of Principles of Responsible Management Education on B-School curriculum and expected outcome for the business and society.

Departmental Achievements -Distinguished Alumni Available at Individual Faculty Profiles

Welingkar Education



PGDM E-Business

Sr. No.	Name	Course & Batch	Company	Designations
1	Abhinav Goyal	2008-10 PGDM (E-Business)	Grant Thornton UK LLP	Assistant Manager
2	Abhilash Yashodharan	2008-10 PGDM (E-Business)	3M	Area Manager
3	Nupur Seth	2009-11 PGDM (E-Business	Nse Infotech Services Ltd	Manager-HR
4	Sandeep Banerjee	2009-11 PGDM (E-Business)	Mylan	Manager
5	Navin Natraj	2010-12 PGDM (E-Business)	Strategic Alliances at Citrus Pay	Regional Manager
6	Nupur Ajmera	2010-12 PGDM (E-Business)	Global eProcure	Strategic Sourcing Consultant
7	Gaurav Kulkarni	2010-12 PGDM (E-Business)	Royal Bank of Scotland,U.K	Relationship Manager
8	Premal Gandhi	2010-12 PGDM (E-Business)	HDFC Bank	Private Banker



Sr. No.	Name	Course & Batch	Company	Designations
1	Dhruv Joshi	PGDM 2009-11	Infosys	IP - Officer
2	Anurag Atal	PGDM 2009-11	Trikaya Consultancy	Founder
3	Glin Anto	PGDM 2009-11	Amazon	HR Specialist
4	Fahad Merchant	PGDM 2009-11	Deloitte Consulting	Project Management Consultant
5	Parvez Y Rangwalla	PGDM 2011-13	Siemens	Manager Treasury (Financing, Fx and Commodity Risk Management)
6	Ruth Damone	PGDM 2010-12	Robert Bosch Engineering and Business Solutions	Senior Associate Consultant- SAP
7	Sudhakar Saraswat	PGDM 2010-12	ICICI Prudential Life Insurance Company Limited	Digital Marketing Manager
8	Saikrishna Raman	PGDM 2010-12	C2L BIZ Solutions	Engagement Manager

PGDM

Welingkar Education



Sr. No.	Name	Course & Batch	Company	Designations
1	Trishna Jobanputra	PGDM-BD 2010-12	Bejobed	Team lead
2	Swapnil Salvi	PGDM - BD 2010-12	Infosys	Sr Associate lead BPHR
3	Vani Subramanian	PGDM - BD 2010-12	Deep Red Ink	Strategic Consultant
4	Amit Garg	PGDM - BD 2010-12	Sr Business Analyst	Cognizant Technology Solutions
5	Swati Sahu	PGDM - BD 2010-12	GENPACT LLC	Business Analyst
6	Jagadis B. Purohit	PGDM - BD 2010-12	Infosys	Senior Associate Consultant (SAP SD)
7	Jignya Joshi	PGDM - BD 2010-12	Infosys	Senior Associate consultant
8	Saksham Khandelwal	PGDM - BD 2010-12	Wipro Technologies	Senior Executive - Innovation
9	Shobha Hadimani	PGDM - BD 2010-12	Medall	Manager- Planning & Analytics

PGDM Business Design & Innovation

Admission quota

- 100 % through Common Admission Test and Group Discussion & Personal Interview (GDPI)

Selection Criteria

Eligibility: Minimum 50% in graduation, which must be completed by June 2015. CAT conducted by the IIMs for the year specified in the advertisement (IIMS have no role in the Welingkar admission process) and /or/ XAT / and / or ATMA (and / or CMAT and / or MH-CET

The Selection Process comprises of the following:

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Parameters	Max. Marks
Stage 1	
Written test	100
Psychometric Test	100
Academic performance	10
Work experience	10

Total for stage 1	220
Stage 2 (only students short listed from Stage I will progress to Stage II)	
Extra curricular activities	10
Essay questions	20
Group discussion	50
Personal interview	100
Creativity test	50
Total for stage 2	230
Grand Total (Stage1+ Stage2)	450

*Selection criterion is subject to revision.

Fees in rupees (per annum)

	Sl.No.	Course	2014-15	2013-14	2012-13	2011-12
	1	PDGM E-Business	Rs.4,30,000/-	Rs.4,30,000/-	Rs.3,30,000/-	Rs.2,50,000/-
1	2	PGDM	Rs.4,30,000/	Rs.4,30,000/-	Rs.3,30,000/-	Rs.2,50,000/-
1	3	PGDM Business Design & Innovation	Rs.4,30,000/	Rs.4,30,000/-	Rs.3,30,000/-	Rs.2,50,000/-

Number of Fee Waivers offered - Nil

Admission Calendar (For the AY 2014-15) ingkar Education

- Last date for submission of applications 10th Apr. 2014 _
- Dates for Group Discussion (GD) / Interviews _

Venue	Dates of GD / PI
Mumbai	1 st Round – 26 th & 27 th Apr. 2014 2 nd Round – 17 th & 18 th May 2014
Bengaluru	3 rd & 4 th May 2014
Delhi	10 th & 11 th May 2014
Kolkata	27 th Apr. 2014

Dates for announcing results 30th May 2014 Release of first Merit List 9th June 2014 Release of Second Merit List -13th June 2014 Release of Third Merit List 18th June 2014 Release of Fourth Merit List -24th June 2014 Starting of the Academic Session -**PIO** quota No Infrastructural information **Please Refer Annexure -02 Class room / Tutorial Room facilities Please Refer Annexure -03** Auditorium / Seminar Halls / Amphitheatre **Please Refer Annexure -03** Cafeteria **Please Refer Annexure -03 Medical & other Facilities at Hostel Please Refer Annexure -03** Laboratory details NA **Computer Centre facilities Please Refer Annexure -04** Please Refer Annexure -05 Library facilities **Indoor Sports facilities** Available at Hostel **Outdoor Sports facilities** Available at Hostel **Gymnasium facilities** Available at Hostel **Facilities for disabled** Lift, Ramp, Rest room for Disabled. Campus has taken due care for disabled, infact they can go to any part of the campus with ease. Any other facilities Innovation Lab; Prototype Lab; Amphitheatre; Hobby Kitchen, Bus Facility, WiFi at Hostel

Boys Hostel - <u>Please Refer Annexure -06</u>



Girls Hostel	-	Please Refer Annexure -06
Academic Sessions	-	75 Working days per Trimester
Examination system Year / Sem	-	Trimester
Period of declaration of results	-	Within 45 days from the completion of Exams
Counseling / Mentoring (AC/DC)	-	The Institute has a formal assessment process for all students at campus. After assessment centre does the formal process along with senior executives from industry; development centre works on the gaps identified for the students. Continuous mentoring of students is the USP of this campus.
Career Counseling	C	The Institute has a exclusive Career Management Cell (CMC) The objective of the cell is to provide counseling on opting specializations, Student competency mapping with earlier job profile, the current knowledge vertical, skills sets and job profile expected in placements. In addition to this students are given insights about various sectors, industry etc.
Medical facilities	We	Exclusive Medical facilities are available, doctor on call in campus and hostel is arranged by admin team
Student Insurance	-	Nil
Students Activity Body	-	We School Bangalore Campus has effective student Council and highly active clubs like Rotaract, Finance Club, Marketing Club, Operations Club, HR Club, WE-R-GREEN club; which is driven by students. These clubs conduct various academic and extra curricular activities that include Campus Social Responsibility (CSR) too.
Cultural activities	-	Since it is a residential campus all major festivals and significant days are celebrated in campus and at hostel. <u>Please Refer Annexure – 07</u>

In Inter-Departmental Competitions :



Sports activities -	-	WeCket (Cricket), Joga Bonito (Football). These activities bring together our alumni, faculty and staff along with the students.
Literary activities -	-	Book review is part of the literary activity in campus. Students are encourages to write articles on the in house magazine
Magazine / Newsletter -	-	Bi-annual Journal a WE shkar In House Student Magazine – PRAMEYA(Quarterly)
Technical activities / TechFest	-	NA
Industrial Visits / Tours	-	<u> Please Refer Annexure – 08</u>
Alumni activities	-	<u> Please Refer Annexure – 09</u>
Faculty Details -		<u>Please Refer Annexure – 10</u> S.P. MANDALI'S
Designation Phone number with STD code	L	 Mr. Anil Kumar Jha\ Mr. Mohammed Haneef Manager- Administration 080 - 42678300 Extn: 366 / 9900085763, 9999016263 080 - 41742108 anil.jha@welingkar.org